

## **APPENDIX Y**

### **A-E COST INFORMATION**

The following sources of cost information can be used in preparing IGE for A-E services and evaluating A-E price proposals.

**Publication:** A/E Financial Performance Survey

Contents: Overhead rates (overall and elements) for various sizes, types and locations of firms. Also, data on profit, staffing, labor costs, and automation use and costs.

Publisher: PSMJ Resources, Inc., Ten Midland Avenue, Newton, MA 02458; Phone: 800-537-7765; <http://www.psmj.com/index.asp>.

Note: This firm also publishes: A/E Management Salary Survey and A/E Fees and Pricing Survey.

**Publication:** Income & Salary Survey

Contents: Detailed data on salaries for engineers for various disciplines, education levels, lengths of experience, levels of responsibility, and locations.

Publisher: National Society of Professional Engineers, 1420 King Street, Alexandria, VA 22314; Phone: 703-684-2800; <http://www.nspe.org>.

**Publication:** Compensation at U.S. Architecture Firms

Contents: Average salaries for architects for various levels of responsibility, sizes of firms, and regions. Also includes similar data for landscape architects, interior designers, drafters and CADD operators.

Publisher: American Institute of Architects, 1735 New York Avenue, N.W., Washington, D.C. 20006, Phone: 800-AIA-3837; <http://www.aia.org>.

**Publication:** Engineers Salary Survey

Contents: Detailed data on salaries for engineers for various disciplines, education levels, lengths of experience, levels of responsibility, and locations.

Publisher: D. Dietrich Associates, Inc., 61 North Forge Manor Drive, Phoenixville, PA 19640; Phone: 610-935-1563; <http://www.dsveys.com>.

Note: This firm also publishes other similar surveys on engineering executives, architectural positions, drafters and designers, construction services positions, scientists, and laboratory technicians.

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Publication: Compensation and Benefits in Consulting Engineering Firms

Contents: Salary and benefit data on 41 engineering positions, such as managers, drafters, technicians, and surveyors.

Publisher: Abbott Langer & Associates, 548 First Street, Crete, IL 60417; Phone: 708-672-4200; <http://www.abbott-langer.com>.